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Business Development Executive / Telemarketer

Employment Type
Permanent / Full Time

Industry
Information Technology

Date posted
2018-04-27

Responsibilities

- Focuses on selling cloud-based application (SAAS);
- Develop new clients, new channels and new opportunities to meet company sales target;
- Closely work with internal technical team, external partners and sales channels;

Qualifications

- Set up meetings with clients by applying different business development strategies (e.g. EDM and Cold-calling…etc)
- 1-2 years I.T. Sales experience in dealing with I.T. Solution / Application / Software is preferred (B2B);
- Good presentation and interpersonal skills;
- Fluent in Cantonese is a must, good command of spoken English and Putonghua is an advantage;
- Internet knowledge and computer skills; familiar with Microsoft Office programs;
- Candidate with more experience will be considered as senior business development executive.

Contacts

If you have the desire for a challenging and rewarding career development, send us your resume quoting your present and expected salary by clicking ?Apply Now? or hr@waionsolutions.com